



DISCOVER GALLOP LIFE SCIENCES BY COGNITUS CONSULTING


Part II - Insights





STATE OF THE ART TECHNOLOGY

Gallop for Life Sciences, combines latest SAP technologies to form a custom product that is fully customizable and ensures that all the business needs of each client can be incorporated.

- ▶ The power of SAP S/4HANA analytics
 - ▶ Latest BW/4HANA backend
 - ▶ User interface on SAP Fiori 2.0
 - ▶ SAP's Analysis integration for Office 2.7 add-in on Excel
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BUSINESS PROCESSES COVERED

Quality & Compliance

- ▶ CFR21 Part11 compliant
- ▶ CAPA for quality management
- ▶ Digitization of phase trials from stages 1-4
- ▶ ADNA filings
- ▶ Digitization of FDA approvals
- ▶ Retention samples (EU Countries) - 7 years quarantine
- ▶ EFSA (Europe Food Security Agency)
- ▶ GxP assessment
- ▶ Workflow alerts for non-compliance
- ▶ Batch manufacturing record with/without digital signature (BMR/BPR)

BUSINESS PROCESSES COVERED

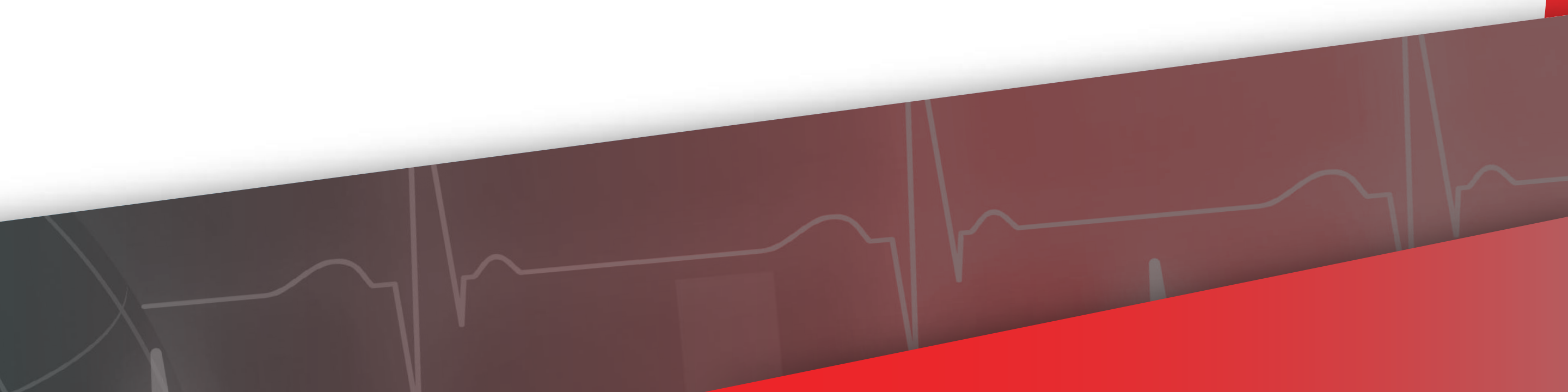
Manufacturing

- ▶ Discrete manufacturing
- ▶ Process manufacturing
- ▶ Contract manufacturing
- ▶ Plug-and-play integration with LIMS
- ▶ Automation of user decisions and COA
- ▶ Virtual Retrieval Management system
- ▶ Serialization from manufacturer to end customer

A network diagram with grey nodes and lines connecting them, forming a web-like structure in the upper half of the slide.

BUSINESS PROCESSES COVERED

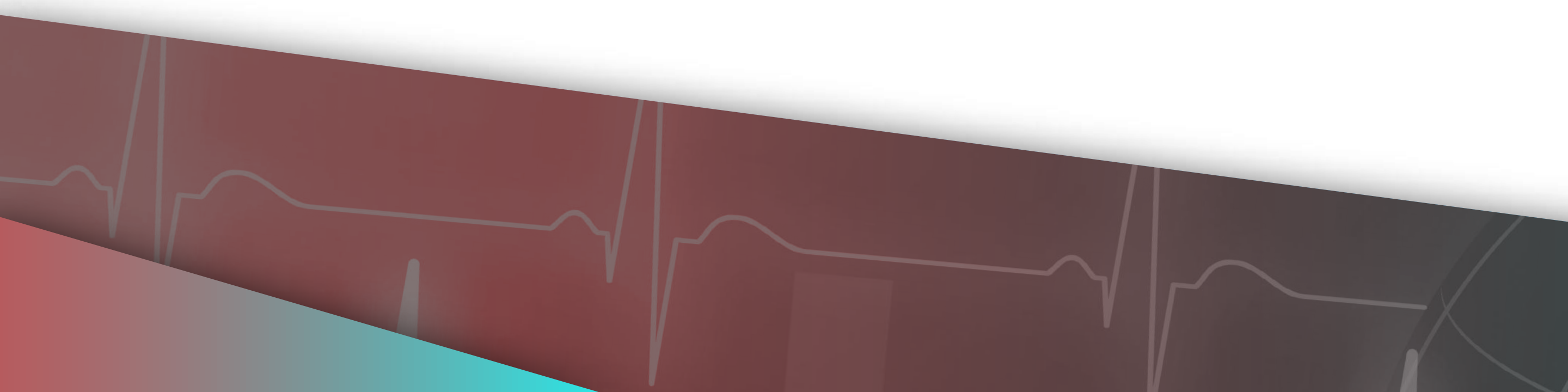
Finance

- ▶ General ledger, accounts payable & receivable
 - ▶ Product costing and material ledger
 - ▶ Actual costing for active ingredients
 - ▶ Asset accounting (pre-built IFRS 16/ASC 842 compliance & disclosures)
 - ▶ Revenue recognition (pre-built IFRS 15/ASC 606 compliance & disclosures)
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- A line graph with a red line and a grey line, set against a dark red background, located in the bottom right corner of the slide.



BUSINESS PROCESSES COVERED


Supply Chain

- ▶ SC planning with Ariba, IBP, MRP, and S/4HANA MRP Live
 - ▶ Supplier qualification
 - ▶ EWM with barcoding and mobility functionality using FIORI dashboards
 - ▶ Third-party distribution
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BUSINESS PROCESSES COVERED

Order to Cash

- ▶ Business partner management (distributors, hospitals, HMOs & more)
 - ▶ Chargebacks, billbacks, rebates, & more using condition contract and settlement management
 - ▶ Medicaid, Medicare, and government pricing
 - ▶ Sales tracking
 - ▶ Pre-built FSCM integration
 - ▶ Role-based portal built on Hybris
 - ▶ Patents and royalty
 - ▶ UDI compliance
 - ▶ Returns, repair, and product recall
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